

February 3, 2014

To our valued EBAA Distributor Partners and End User Customers:

**Re: 2014 PRICE INCREASE ANNOUNCEMENT**

Due to increased foundry costs, effective March 3, 2014, EBAA will implement a price increase on its' line of joint restraint and flexible expansion joints. A "new" EBAA LIST Price sheet booklet, covering all EBAA products, will be available very shortly on the EBAA website – in both an excel file format as well as a printable .pdf file format. [NOTE: Please visit [www.ebaa.com](http://www.ebaa.com) or contact your local EBAA Sales Representative should you need any assistance in obtaining the revised price sheets that will reflect this price increase or should you have any further questions regarding the implementation of this price increase.]

Therefore, any orders placed on or after March 3, 2014 will be priced according to the "new" EBAA LIST Price sheets that will be in effect at that time. Only previously agreed upon price contracts having a formal expiration date beyond this date will be price protected. Once any of these outstanding price contracts expire, any future orders based off that particular contract will be priced according to the current EBAA LIST price sheets at the time.

This year, 2014, EBAA Iron Inc. will be celebrating its' 50<sup>th</sup> year of business. During this period of time, we have had the honor and privilege to work with our peers to manufacture and market the premier name in joint restraints. The "Megalug" has eased the installation of piping systems and because of its simplicity and dependability, has decreased the cost.

When others have gone overseas to cheapen their cost and quality, EBAA has stood steadfast to remain 100% domestic and keep Americans working. We humbly thank you for your continued support and recognition of our commitment.

We will continue to earn your trust and business.

Sincerely,



Jim Keffer  
President

*Your connection  
to the future.*